# iquidation.com

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· (2017年) | 1919年

□ Company Overview

**Company Overview** 

Management Management

Headquartered in Washington, D.C., Liquidation.com is

the only full-service solution for the \$350 billion global

quantity consumer merchandise, business equipment

and industrial assets.

qualified buyers and sellers from over 100 countries, surplus market. Our online surplus exchange links

who buy and sell millions of dollars worth of bulk-

Investors

N SWA

☑ Press Releases

Articles

### Partnersிறிற

- ☑ Partner with Us
- Become an Affiliate
- Our Partners



get merchandise inspected; smooth cross-border transactions and use of our insured escrow services. All through the convenience of our web site. marketing and sales teams to attract and target buyers; buy and sell surplus assets: ask questions and request samples; get quotes on door-to-door shipping; use our Liquidation.com provides all the services you need to

Liquidation.com's open technology platform integrates multiple vertical exchanges and brick-and-mortar enterprises into a single global surplus network of buyers and sellers, lowering transaction costs and achieving superior liquidity.

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SELLER

BUYER

HOME

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- Apparel & Textiles
- Aerospace & Defense
- □ Construction & Building
- Communication ☑ Electronics &

Click here for more.

- Furniture & Household Furnishings
- Government
   Sovernment
   Sovernment
- Supplies & Equipment ☑ Office Furnishings,
- Transportation Vehicles & Sportings Goods

Equipment

### からに この実践

- Closing Today
- New Today
- ☑ Quick Tour

Register
 Register

global network of users can easily negotiate and complete surplus transactions. Quick Tourl exchange of surplus goods. Supported by an integrated suite of value-added services, our Liquidation.com provides a full-service business-to-business (B2B) network for the

The Complete Solution for Business Surplus

### **Buyer Benefits**

### **Full Service Solution**

#### Shipping & logistics

Collections & Escrow

Sampling Financial Services

Pre-Qualified Buyers

Protection of Brand

- Guaranteed Payment

Click here for more.

### Z REGISTER NOW!

Prevention

Sales & Marketing

Inspection

Powerful Sourcing Tool

- Secure

Easy Fulfillment

# Become a Partner and Join Our Network



Set-up your own online surplus trading platform!

Use Liquidation.com's technology and services to conduct surplus and wholesale transactions on your own website with your own branding.

- Simple and easy set-up
- Instant liquidity through our growing global network
  - Full-service transaction support.

Featured Sales	CLOSING	QUANTITY	UNIT PRICE
Parquet Flooring	03/02/2001	195,000	\$0.60
Decorative Ceiling Light Fixture	03/06/2001	864	\$6.90
Toshiba Pc Boards, Integrated Ci	03/14/2001	92,650	\$0.58
23 Truckloads Of Gvosum Board 1/	03/04/2001	14,700	\$4.32
Large Rectangle European Design	03/04/2001	20	\$74.00

#### News

□ Partnership Opportunities

Affiliate Program

lexs.hr.sunada

State of Georgia Surplus Boat for Auction on

State of Georgia 65' Research Boat Sold

□ Contact Us

AuctionWatch.com Partners with Liquidation.com to Expand Reach of Business

\$11.2 Million from Europatweb Drives Initial "I have been in the business of locating lots for liquidation

for years now, and your service

adds a new dimension to my

service."

Liquidation.com and EastEuroMarkets partner to create e-commerce marketplace for sale of assets, excess inventory and companies in Eastern Europe

Liquidation.com announces partnership with Bowstreet's

Jerry Storey Storey Enterprises

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SELLER BUYER

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□ Power Search Search Tips

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☑ Apparel & Textiles

Aerospace & Defense

Construction & Building

Consumer Goods

Communication ☑ Electronics &

☑ Furniture & Household Furnishings

Government

Supplies & Equipment Office Furnishings, Sportings Goods

Transportation Vehicles & Equipment

Other Marketplaces

#### かの対しの場が

☑ New Today

# Seller Member Benefits

allow you to monitor shipping and logistics, conduct our assets to our global network of thousands of Liquidation.com our sales team helps you market pre-qualified buyers. Auction management tools anonymous negotiations and collect payment When you post surplus items for sale on through our site.

Buyer's Bld

Full-Service

Post an Item

Marketplace

Liquidation.com receives a fee of 10% from the seller on successful transactions which includes fees for brokerage, coordination of shipping, payment collection, marketing and sales and our other integrated fulfillment services.



### Post an Item!

### Z Register Now!

# Free Value-Added Services



## **Fargeted Sales Outreach**

housands of authorized buyers worldwide. We identify potential buyers Liquidation.com's experienced sales team markets your goods to our and contact them to sell your assets quickly for maximum returns.



# Protect your Sales Channels

channels when you are selling surplus goods at a discount. Auctions are isted anonymously and can be restricted to specific buyers or areas to iquidation com has solved the problem of alerting your normal sales ensure your protection. Your surplus goods and assets can be sold quickly and discretely.

# Automated Communication with Buyers

iquidation.com's automated bulletin board posts answers to queries from

### 



- ☑ How to sell your surplus
  - Marketing your goods
- Material How to answer buyer's questions
- How to ship a sample
- What happens when your auction closes?
  - ☑ What are the transaction fees?



# buyers about details of particular auctions. This service provides background information to sell your goods.



### Payment Collection

Payment for merchandise is held in an insured escrow account to guarantee payment prior to shipment. Funds are released to the seller 48 hours after receipt of goods.



### Insured Escrow

Payment for purchases is held in an escrow account with coverage of up to \$1 million per transaction. Insured escrow for payment guarantees that you are satisfied with purchases before payment is processed.



# **Account Management Tools**

Users can manage all of the processes involved in surplus transactions through our exchange. Account management tools let you negotiate with buyers in real-time, monitor open bids, shipment of merchandise and collection of payment through our exchange.



### Financial Services

Liquidation.com provides financial services including Short term Credit, Factoring and Letters of Credit through our alliance with GE Capital Commercial Finance. Click Here to access these services.

### Inspection & Sampling

Buyers on Liquidation com can have merchandise randomly sampled before bidding on a lot. Buyers also have the option of having goods inspected by an accredited third party service provider prior to purchasing an entire lot. Inspection and sampling increase the chances of successfully concluding a transaction.

### Stock On-hand Updates

Liquidation.com can inspect and re-label your inventory for you. We will identify surplus inventories and help you sell these unused assets to our worldwide network of buyers.

Ad Creation Services
Our Ad Creative team will help you market your goods with customized HTML ads.
Customized advertisements with photos enhance the desirability of your goods to potential buyers.

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#### **经财务公司**

- Open bids
- Open buyer transactions
- Update profile

Sample of the Sa



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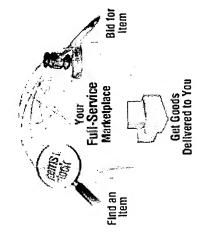
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- Aerospace & Defense
- Construction & Building
- Consumer Goods
- Communication ☑ Electronics &
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- ☐ Government
- Supplies & Equipment Office Furnishings,
  - Sportings Goods
- Transportation Vehicles & **Equipment**
- Other Marketplaces

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# **Buyer Member Benefits**

Buyers using Liquidation.com get FREE access to allows buyers to negotiate with the seller, arrange personalized purchasing services to reduce their insured escrow account until they have received high-quality merchandise at deep discounts and shipping and payment and place money in an purchasing costs. Our single source solution and accepted their order.



# Free Value-Added Services

▼ Request an Item!

Z Register Now!



### **Due Diligence**

business and their ability to conduct surplus transactions. This research Liquidation.com conducts background checks on all users to verify their ensures that all sellers in our exchange are legitimate and qualified.



### Personal Purchaser

buyers get the goods they need. These efforts are supplemented by our Buyer Alert e-mail notifying buyers of new auctions in their categories of Our sales staff provides personalized purchasing assistance to ensure



# Real-Time Shipping Quotes

Receive immediate quotes of shipping costs and timing through our fullservice surplus exchange. Real-time quotes provide an exact total delivery cost before bidding on a lot.

### Sample Ordering

Buyers can order a sample before deciding to purchase an entire lot.

### 



- ☑ How to search for an item
- Mow to subscribe to Buyer
   Alert newsletter
- Ask the seller a question
- A How to order a sample
- Mow to obtain a shipping quote
- ☑ How to place a bid



Sample ordering provides certainty by giving buyers the ability to assess the quality of merchandise before purchase.



### Insured Escrow

Payment for purchases is held in an escrow account with coverage of up to \$1 million per transaction. Insured escrow for payment guarantees that you are satisfied with purchases before payment is processed.



### Shipping & Logistics

Liquidation.com manages all shipping and logistics directly through our exchange. Our auction management tools allow users to request shipping quotes and track the delivery of goods through our web site.



### **Negotiation Tools**

Prices, lot sizes and shipping arrangements can all be negotiated with the seller using Liquidation.com's negotiation tools. This flexibility allows you to find the goods you need in the right quantities.



# **Account Management Tools**

Users can manage all of the processes involved in surplus transactions through our exchange. Account management tools let you negotiate with sellers in real-time, monitor open bids, shipment of merchandise and the receipt of goods.

### Premium Services

### Financial Services

Liquidation com provides financial services including Short term Credit, Factoring and Letters of Credit through our alliance with GE Capital Commercial Finance. Click Here to access these services.

### Inspection & Sampling

Buyers on Liquidation com can have merchandise randomly sampled before bidding on a lot. Buyers also have the option of having goods inspected by an accredited third party service provider prior to purchasing an entire lot. Inspection and sampling increase the

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chances of successfully concluding a transaction.

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SELLER

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- Apparel & Textiles
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☑ Aerospace & Defense

- ☑ Consumer Goods
- Communication ☑ Electronics &
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- ☐ Government
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- Other Marketplaces

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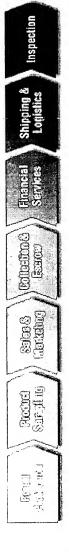
#### Services

insured escrow accounts, financial services and fraud prevention. Our dedicated marketing and sales teams attract and target buyers to drive successful transactions. We facilitate Our value-added services are what distinguish Liquidation.com. Our complete support services include: product sampling, marketing support, integrated shipping & logistics, negotiations and perform due diligence on both buyers and sellers. The result? Our members seamlessly negotiate and conclude millions of dollars of online surplus transactions

transactions. We disclose relevant information upfront so that you will know the condition of Liquidation.com's services reduce the time, effort and uncertainty associated with surplus the goods, their location and the point of origin.

These are our core services supporting the completion of surplus transactions for both buyers and sellers.

### Full Service Model



### Value-Added Services



### -raud Protection

they are legitimate buyers or sellers of surplus assets. This allows you to iquidation.com conducts background checks on all users to verify that conduct negotiations with the assurance that all parties can fulfill their commitments



### **Product Sampling**

purchasing an entire lot. Purchasing samples increases the chances of Buyers on Liquidation com can order merchandise samples prior to merchandise randomly sampled by an accredited service provider. successfully concluding a transaction. Also, buyers can have

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☐ Contact Us



### Sales & Marketing

Our sales team targets your listings to interested buyers in our worldwide network. Dedicated sales agents seek out companies with purchasing needs matching your merchandise; users with specified interests are automatically notified when selected auctions are posted. We have partnerships with major search engines and online portals, driving more potential buyers to your auction(s).



### Collection & Escrow

Liquidation.com saves you time and hassle by handling the collections process. Payment for merchandise is held in an insured escrow account. Funds are released to the seller only after the buyer has received and accepted the merchandise. Buyers have 48 hours after receipt of goods to accept the shipment and authorize payment.



### Financial Services

Liquidation.com provides financial services including Short term Credit, Factoring and Letters of Credit through our alliance with GE Capital Commercial Finance. Click Here to access these services.



### Shipping & Logistics

Liquidation com manages all shipping and logistics directly through our exchange. Our auction management tools allow users to request shipping quotes and track the delivery of goods through our web site.



#### nspection

Buyers have 48 hours after merchandise is shipped to accept the merchandise and authorize the release of their funds. In addition, buyers have the option of using an accredited third party to inspect merchandise prior to purchasing or bidding on items.

### **Additional Services**

Buyers have access to our Personal Purchasing assistance, Real-Time Shipping Quotes, Sample Ordering, Account Management and accredited third party Inspection and Sampling services. Read about these services on the Buyer page.

Sellers have access to our Targeted Sales Outreach, Automated Communication with

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Buyers, Stock On-hand Updates and Account Management services. To find out more go to the Seller Page.

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